

Solution Brief: Enterprise Cloud Hosting 2

Combining the flexibility of utility computing with the security and managed delivery of application optimised hosting

PROBLEM

A leading UK insurance company with over £80m of revenue achieved directly through their web presence was looking to expand operations by deploying a completely new online platform.

The key requirements that needed addressing included:

- Scalable platform that could increase with demand but also flex up and down during promotional periods
- A highly available platform as downtime will directly affect revenue and their reputation in the market place
- 24x7 Managed Delivery of the entire stack from the database through to the underlying infrastructure

As well as the platform's delivery as a managed service, they were looking for a partner that could form tight relationships with their application provider and other organisations involved in the project. Their experience with other providers had highlighted the need to ensure service delivery was also a number one priority to whomever they selected to work with, and the main driver behind going to market to find a fresh approach to their needs.

SOLUTION

Following a considered and diligent consultation period, Quantix evaluated their requirements and proposed the Nimbus-Q Hosting platform – a fully managed 24x7 enterprise cloud hosting service with inherent high availability and built-in support at all layers of the delivery stack. As a virtualised, secure cloud platform it would also enable them to flex up and down the resources available during promotional periods, ensuring that the extra site traffic would not affect user experience.

By moving from a traditional dedicated hosting environment, they have benefitted from several key differentiators of the Nimbus-Q Enterprise Cloud Hosting platform:

- Resiliency jumped significantly; from one physical site to two real-time replicated datacentres with inherent local and geographically dispersed high availability.
- They could quickly scale up or down resource on-demand; without them being charged time or travel to deploy more hardware.
- They were able to utilise platform, OS & database support all from one provider – improving service response and reducing overall cost further.
- Even with all these additional benefits, the Nimbus-Q platform still saved them two thirds in their PO costs annually.

Due to the flexibility and scalability of the Nimbus-Q hosting platform, they are now looking to migrate other internal and external services into the same environment, in an effort to further reduce costs and increase their business agility.

WHAT THE CLIENT SAID:

“ *The Nimbus-Q platform met all of our requirements while offering better value than any other option we considered. The days of dedicated tin are evidently gone; the flexibility we now have by working with Quantix is of massive benefit to our business.* ”

INDUSTRY: Financial Services
SOLUTION: Enterprise Cloud Hosting (SQL)



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