

*Deploying and supporting your SaaS application quickly, securely and cost effectively*

## PROBLEM

A leading independent software vendor of pharmaceutical applications needed to provide one of their clients, a FTSE 100 Global Brand, with a single reporting system to replace a complex mixture of email, spreadsheets and ad-hoc databases. They needed assistance in delivering their Oracle-based application via a secure, compliant platform and looked to Quantix to help them create a cost-effective and reliable SaaS solution they could quickly take to market.

**INDUSTRY:** ISV  
(Healthcare)

**SOLUTION:** SaaS  
Enablement

## SOLUTION

Quantix provisioned the software delivery through its virtualised OraCloud platform, simplifying deployment to its client's IT systems. By choosing the OraCloud platform for their SaaS delivery, there was no need to install or run the application on the client's IT systems. All Oracle support, maintenance, updates and additional roll-outs would be handled by Quantix's proven application support team through its unique cloud-based delivery platform.

The OraCloud SaaS delivery method also offered major benefits to the ISV in terms of the flexibility and scalability required to meet changing client demands, providing the vendor with increased speed to market, significant costs savings and, with no need for onsite data storage for the ISV or their clients, reducing their IT footprint. Combined with secure access and the resilient, fully compliant environment of the OraCloud, Quantix have enabled a state-of-the-art SaaS delivery method for a global ISV and its clients.

## WHAT THE CLIENT SAID:



*We're extremely happy with the SaaS enablement service we've received from Quantix. Their unique infrastructure, proven expertise and wide ranging technical skills quickly solved our need to deliver cloud-based applications to clients via a cost-effective and reliable platform. We have been able to satisfy our customer demand for SaaS, whilst reducing out IT footprint and saving costs. Amongst many other things we chose Quantix due to their comprehensive expertise in supporting Oracle both inside and outside the Cloud.*



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